



RESOLUTION # 2006-48
A RESOLUTION ESTABLISHING the CONTRACT BETWEEN
ACLESA CREMATION & BURIAL and BOISE COUNTY

WHEREAS, the Boise County Board of County Commissioners has the authority under Idaho Code to enter into agreements; and

WHEREAS, the Boise County Prosecuting Attorney has reviewed the attached Price Quote and Services Proposed between Boise County and Aclesa Cremation and Burial; and

WHEREAS, the Boise County Board of County Commissioners agree to the terms and conditions as set forth in the Price Quote and Services Proposed by Aclesa Cremation and Burial.

NOW THEREFORE BE IT RESOLVED that Boise County enter into and agree to the Price Quote and Services Proposed by Aclesa Cremation and Burial for the term of one year.

APPROVED AND ADOPTED by the Boise County Board of Commissioners in open session on the 28th day of August 2006.

BOISE COUNTY BOARD OF COMMISSIONERS

Roger B. Jackson

Roger B. Jackson, Chairman

Fred H. Lawson

Fred H. Lawson, Commissioner

Paul A. Stutzman

Paul A. Stutzman, Commissioner



Attest:

Rora A. Canody

Rora A. Canody, Clerk to the Board



To: Boise County Commissioners/ Pam Garlock Boise County Coroner
From: Mountain View Memorial Park, Inc. d/b/a Aclesa Cremation & Burial
Date: July 10, 2006
Re: Aclesa Cremation & Burial's Proposal For Cremation Services to Boise County

INTRODUCTION

Please find below Aclesa Cremation and Burial's bid. We are pleased to submit a bid with additional information and options related to the provision of cremation services for the County's Indigent Services. Along with the requested quote provided below, we will give additional information that we feel is relevant and should be considered by Boise County when selecting a service provider to handle the final care arrangements for indigent Boise County residents.

PRICE QUOTE & SERVICES PROPOSED

Aclesa will provide cremation and related services for Boise County indigent residents who qualify for the County's program at the following prices and on the following terms.

Immediate Cremation Service: \$525.00. This price encompasses a comprehensive, cremation service package, with no add-ons. Specifically, it includes:

1. Receiving a phone call from either a family or coroner reporting to us that a death has occurred. Our phone is answered 24 hours a day 365 days a year by a licensed Idaho funeral director who knows Boise County. No out-of-state answering services that simply "take a message".
2. Making a removal of the decedent from the place of death **anywhere** within Boise County.. Removal is done immediately upon receiving the telephone call, or upon authorization from the Coroner when necessary.
3. Returning to the Funeral Home, properly identifying the decedent with tags, and placing the decedent in our cooler pending final arrangements.
4. Meeting with the family or appropriate party to get all needed information for the death certificate and making or assisting with final arrangements as requested. This includes working with the County to obtain approval as an indigent case that will be paid for by the County.
5. Bringing/Mailing the death certificate to the doctor of record or Coroner and picking it up upon completion, and then delivering/Faxing it to the Coroner's office for cremation authorization.

6. Providing an appropriate cremation casket/container and then placing the decedent into that cremation casket/container. For larger persons, an additional charge for a suitable cremation container is proposed below.
7. Performing the cremation. Our cremations are processed on-site at the funeral home in a modern cremation facility. We don't ship the decedent out of area to a contract crematory. We maintain control over the decedent at all times and do not place the decedent in the care of third parties. Our facilities received a 100% rating (perfect 10s) on all categories during the State's last inspection.
8. Providing a suitable cremation container for the cremated remains with appropriate identification.
9. Filing the death certificate with the Boise County Registrar.
10. Holding the remains for a period of one 6 months in our endowed care mausoleum in a dedicated crypt.

The \$525 price per service is guaranteed for 6 months. It is significantly lower than our general price list prices. We are flexible and would work with the County to simplify the application and disbursement process if possible. We cannot offer this aggressively discounted price for occasional needs or on a non-exclusive basis.

OPTIONS & ADD-ONS

1. **Final Interment Option.** The County may select the following additional option for all cremations if it decides to contract with Aclesa. If nobody comes forward to claim the remains after one year (holding for 6 months is included in the base price above), for an additional \$50.00 per cremation, Aclesa will keep separate, identify, and permanently inter the cremated remains in a mausoleum crypt/niche. Out of the \$50.00 charge, \$5.00 is deposited into the endowment care fund for perpetual care, which is held in trust by Wells Fargo Bank. The \$50 price is a significant discount from our standard price for community niche space, which is \$300. It is not uncommon for descendants to contact a funeral home decades later seeking to locate the cremated remains of an ancestor. This option relieves Boise County of the risk, costs and hassle of retaining unclaimed cremated remains and respects the deceased and their families.

For bodies over 350 pounds (not common), Aclesa will provide a hand-made, strong wooden cremation box for an additional \$30.

Supplies in Certain Circumstances. Upon removal of a decedent who has been dead for some time, a body bag and additional supplies for clean-up are required. The Coroner's office is familiar with these issues. Only when required, Aclesa would charge the County its cost for these bags - an additional \$30.

SUMMARY PRICING CHART

This chart summarizes the pricing options available to the County under the bid described above.

<u>PRICE</u>	<u>SERVICE PACKAGE</u>
\$425	Basic Cremation with body brought to Aclesa (this price does not include us coming to Boise County for the removal.
\$475	Basic cremation with body brought to Ada County Coroners Office (not our staff) . (We would make the removal from Ada County at this price)
\$525	Basic cremation, with our staff making removal to Boise County.
\$30	Disaster Pouch or Oversize Box.
\$50	Final Interment. (If we place the cremated remains in our indoor mausoleum) with county approval after 6 months.

COMPANY PROFILE & BUSINESS PHILOSOPHY

We offer fair-priced, quality services. We are a long-standing firm in Boise. We perform our cremations right here in Ada County at our funeral home. We do not contract out for service with another crematory (where the contracted cremation often gets lowest priority from the crematory owner, and customer service at the funeral home with no crematory may suffer as a result) as some firms do. Moreover, it is not our custom to regularly perform cremations for other funeral homes. Those that do this work for others are known to have, from time to time, capacity issues with refrigeration space and available crematory time.

We are a full-service funeral home with chapel, cemetery, mausoleum, columbarium, and crematory. We offer a reception area and kitchenette. Removals are by discrete service van (1997 Ford Windstar). We are not a short-term, strip mall or industrial park outfit (e.g. Riverside Funeral Home, charged by the State Attorney General with defrauding its customers). We have been insured with Chow Insurance (SAFECO) for over 30 years. Currently our liability coverage is \$1,000,000.00 and we have NEVER had a claim on our CGL or automobile policies since our inception in 1963. We are financially sound and we are honest.

The firm is family-owned. We own the building and the land. It's not leased and it's not

mortgaged. Our facility was originally built in 1956 as a mausoleum and later added funeral services. It's well-located and easily accessible for families. We're not owned by an out-of-state publicly traded conglomerate run by a Board of Directors in Texas or Louisiana (e.g. SCI, Stewart, Carriage). When you call, you generally speak with the owner. Andrew Dembowski had over sixty years' experience in the industry with forty years' experience at this location. David Dembowski now owns and runs the firm. He is on-site daily, personally making calls and meeting with families. He is a past officer of the Treasure Valley Funeral Director's Association. We are a long-time member in good standing with the Boise Better Business Bureau.

We hold crematory license No. 001 in Idaho. We hold Funeral Establishment License No. 38. In recent years, we have completed a comprehensive remodel of our facilities, including installation of a new, state-of-the-art crematory and processing unit. The offices, reception area, casket and urn selection room, and chapel have all been updated in 2004. Expansion of the mausoleum and columbarium is planned, along with additional facility upgrades. We are compliant with the Americans with Disabilities Act ("ADA"). Our preparation room has been completely updated and meets or exceeds all current, applicable codes. The State of Idaho inspected our facility in December 2004 and rated us perfect 10's on all counts. A copy of this report is attached.

When families have questions, we give answers immediately. We use no answering service requiring messages with a possible call back later. We treat all customers – regardless of income or background – with equal respect. If awarded the bid, the families qualifying for this service will not be treated any differently because they are "county cases."

ADDITIONAL TERMS & CONDITIONS

This offer is subject to negotiating a binding contract and agreement on final terms and conditions generally consistent with those set forth herein. Aclesa would only be interested in providing the above services as a package, and only if selected as the **exclusive** provider of services for the County. We cannot offer these rates for only a **portion** of the expected annual cases. Aclesa anticipates that if an exclusive contract is granted by Boise County, there may be less demand for County assistance as some in the industry may work with families to address financial circumstances without seeking County assistance. An exclusive contract, therefore, may have the additional benefit of not only lowering the average price paid by Boise County for service, but may also lower the overall case demand placed upon the County. Both results mean more funds available to the County to provide other assistance to County residents.

We request a 6 month term, with termination only for material breach of contract, misfeasance, or malfeasance during that period. We request the right for three additional one-year renewal periods at our option. We can start at any time.

REFERENCES/CONCLUSION.

We are happy to provide customer, industry and financial (bank) references upon request.

The contents of this proposal are proprietary and confidential under applicable county contracting, funeral home, and indigent care statutes providing for confidentiality. If not

accepted, the proposal must be returned to Aclesa.

We look forward to hearing from you. We can answer questions and, where appropriate, are **open to certain modifications** to better meet the County's needs. Please call David Dembowski at 208-322-2998 with questions. We would also be happy to provide you with a tour of our facilities if you are interested.

Sincerely,

MOUNTAIN VIEW FUNERAL HOME/
ACLESA CREMATION AND BURIAL

By David A. Dembowski,
Idaho Mortician's License No. M-850